

6<sup>th</sup> Feb 2012

## **PLACEMENT NOTICE**

**HDFC Standard Life Insurance Company Limited** is one of India's leading private life insurance companies, offers a range of individual and group insurance solutions. It is a joint venture between Housing Development Finance Corporation Limited (HDFC), India's leading housing finance institution and Standard Life plc, a leading provider of financial services in the United Kingdom.

**HDFC Life believes in giving opportunities to fresh talent, therefore they are conducting campus recruitment drive for Fresh Graduates/Post Graduates at our college on 13<sup>th</sup> February 2012**

**Profile: Sales Development Manager**

**Eligibility: Graduate and above**

**Benefits:**

- Package is Rs.2.20 lacs p.a.
- High incentives and variable pay
- Other benefits, like Mediclaim, Long Term Incentive Plan etc.

**The selection Process**

1. Presentation about Career Opportunity & offer details
2. HDFC Aptitude Test and Group Discussion
3. Ref check with parent/local guardian
4. Personal interview

**The Training**

The students will undergo a comprehensive training by HDFC Life which includes topics like introduction to Insurance, Presentation Skills, Communication skills, Leadership Skills and Technical Selling Skills required for the said position. The training location will be decided by the company depending on approved manpower and other facilities like venue and trainers, which may not always be the desired location of the candidates.

**Placement Officer**